

Board of Directors Meeting Minutes

September 28, 2023

Present: Nicole, Joanna, Nick, Lon, Kunal, Phil, Kari, Nik, Amanda, Misha

ALX

- It happened!!
- Sold 230 something tickets
- Lost about 5k
- We will need to find someone to run ALX because Kunal is stepping down
- We could try to find some like history stuff/video set up to kick off ALX next year
- Need placeholder graphics for live music/ALX that are vague with just a spot for the year so we can kick off sales
 - Amanda will make a placeholder graphic
- Kunal is booking November 2025 date.

Volunteers

- Need to transition volunteer coordinator from Kunal to May

Motion to transition volunteer coordinator to May starting October 1st. Passed unanimously.

- Volunteer appreciation party to appreciate ALX volunteers and other volunteers
- Nicole will organize an ALX volunteer party pizza + big thank yous but volunteers are welcome to attend
 - Try to make it very visible, maybe coincide with orientation
 - October 19th
 - We can get a cake (Amanda recommends Whole Foods)

DJ Update

- Joanna's update: onboarding Emory as a DJ
- We have lots of DJs! people are requesting to be scheduled more, we have 2 DJs per night
- Proposal: 3 DJs per night, except on band jam nights when we do only 2
 - Would pay \$15 per DJ (and \$25 on band jam nights)

- Phil will update payment sheet to show 3 DJs
- When we have enough attendees to host a side room, maybe we could do silent disco swing dancing - 3 different DJs playing different music and would have to give out headphones
- If we get the side room back again, we could also do Soul Nights
- Battle of the bands, DJ battle could be cheap/easy special event

Live Music

- 10/26 Event
 - Sunny Side Six, Aaaaohhh Side Six
 - Costume contest 1st band break, membership for first place, leftover shirts/stickers
 - To make it go faster "if you think this costume deserves an award, come up" and then do it by volume
 - Or everybody dance as their character
 - We need a fake butter costume
 - Performance of the St. Louis Shim Sham by Kari + Co. 2nd band break
 - Amanda requests a diffuser light, Nick will follow up (maybe we could even buy lights at some point)
 - Graphic by Saturday
- 1/25 band
 - Vic + some guy from Paris (Vipers ft. this dude)
 - There is a group coming in with a discounted rate, but may be movable
 - Should continue on slack to officially approve
- How do we decide what bands to book?
 - Amanda Audience vote for bands?
 - Someone should talk to the band leaders to make sure there's not favoritism
 - Some bands are not as good for dancing
 - Bands also need to promote themselves
 - At one point we had drafted guidelines for bands
 - Maybe we need to provide feedback bpm, announcing band members, feel of the songs
 - Maybe for certain big events we can favor the more popular bands, book smaller bands as one offs Thursday crowd may not be super picky
 - Audience survey after live bands
 - Need to document expectations when is sound check, when do you need to be playing
 - Joanna + Kari + Lon will draft band expectations for bands to remain in good standing with the Syndicate, feedback for specific bands

Classes

- Taster class issues with attendance, marketing
- Options:

- Put it on hold, reassess next year
- Teach shim sham/solo jazz
 - Specifically scheduled Blues, Advanced Six Count should call Intermediate Swing, Shim Sham, Solo Jazz Vocab
- Turn into another month long teach solo jazz routines
- Jazz routine of the month + performance
- Attendance for taster class IS correlated to marketing
- Part of the intention of the class is to provide an easy option for people to drop in either because its too late to sign up for classes or because they show up late, etc
- Maybe put on hold teacher availability, December workshops, attendance spikes at the beginning of the year
- Potentially we could do Thriller in Oct Kevin W
- We need to update the website something exciting coming next year messaging

Proposal - Put taster on hold for the rest of the year, likely to start again in January. 5 in favor, 1 against

- Sometimes we let people take the class in week 1 or 2
 - Advanced classes entire month or not at all
 - Don't let them take the one off in week 1 or 2
 - Applies to Advanced Bal, Lindy Plus
 - Maybe not a huge issue, just people dropping out over the month

Ambassador Program

- 4 new people will do orientation, will be regularly scheduled, 7-8 people total
- Need more data but bureaucracy may lead to fewer ambassadors
- Lon ambassadors should maybe have a meet up to discuss how things are going on a regular basis
- Would be helpful to know if people are coming back because of the ambassadors
- May need a few months to get more ambassadors/data
- Need to get a picture of the colorful identifier thing

August Teacher Training

- Got new register, extra backup keys in houston safe

Newsletter

- Update people in newsletter about early bird pricing, but no special discount

Youtube

- We have 3 youtube accounts, we would like to merge or get rid of them and make a new one - Misha might ask someone about it

Board Seat Appointment

- Need to appoint someone soon, or rearrange Houston schedule
- Amanda will officially ask Sam to join the board, then we need to realign the Houston schedule
- Phil may onboard Sam on the accounting side

Equipment

- Phil will buy a projector and maybe some cheap speakers for outside
- Better sign that gives more information

Town Hall

- Phil will do a town hall

Private Lessons

- Policy WAS that no one can reserve the space
- People can't block off anything for private lessons
- One slot, on the landing, will be reserved ahead of time and set a price
- Nicole: Currently there is no reserving space for private lessons need to post about this
 \$10 or \$15

August Teacher Training

- Need to talk about this at instructor meeting

New Business

T-Shirt Sales

- People would like to buy shirts more often
- We can only sell \$1000 of unrelated income a year
- Phil should figure it out with our accountant

Grant Writing

- Need to follow up on Jen's plan

Nick will schedule a follow up meeting where Jen + others would be able to attend

- December workshop
- Marketing
- Teacher training update