

Board of Directors Meeting Agenda

September 19th, 2019

Meeting started at 8:04PM

New Business

- 1. Texas Swing Dance Society officers discuss advertising and coordination between organizations.
- 2. Treasurer's Report plus additional spreadsheet from Deb
- 3. Sound in Ballroom and Georgian Room
- 4. Marketing Live Band Nights (Blues Community request re: posts on LBN)
- 5. Steps used with Sept 5th, Fall into Swing Night.
 - a. Printed flyers with Minuteman Press (150 to Motoblade, 150 to us) \$138.00
 - b. Hired Motoblade \$90.00
 - c. Spent zero on FB ads
 - d. Board members handed out flyers, reports on locations......
 - e. Daniel notified UT social dance class
 - f. FB posts. I only found one on Sept 4th. The Event Performance on FB shows 3.9K reached, 327 responses, 75 ticket clicks. (I don't know what any of that means.)
 - g. Financials on Sept 5th:
 - i. Gross sales 3345 + 84 (on EB) = 3429.
 - ii. Expenses were \$3164.76. (Sound \$560, Band \$1225, Rent \$800, Staff \$300, Flyers \$138, Motoblade \$90, Merch fees \$51.76)
 - iii. Net \$264.24
 - h. Financials on Aug Workshops:
 - i. Gross Sales \$1605
 - j. Expenses (teachers) \$350
 - k. Net \$1255!!!!

Discussed (Outside of New/Old Business):

- 1. To do a comparative study on monetary and attendance annual differences to reason deficit.
- 2. To pay closer attention to the new ballroom set up for permanent change. Tonight will be the deciding interval and voting will occur through Slack tomorrow. Feedback to Matt Mitchell thereafter.
- 3. Minimal festivities for Halloween Thursday (costume contest).
- 4. Considering a "potluck" for a future holiday dance.